

EMP

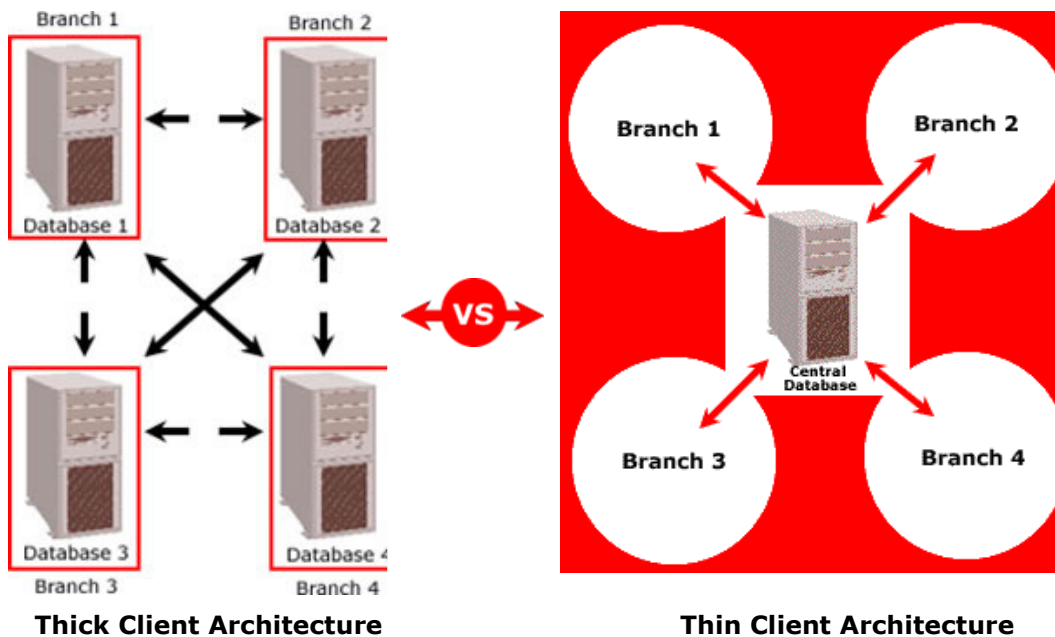
Enterprise Management Portal

WHAT IS EMP?

Harnessing the latest web portal technologies to create an integrated collaboration between companies, partners and customers, EMP is the means to connect multiple subsidiaries or branches in a real-time environment to fulfill mission critical business requirements.

Besides enhancing productivity and growth, EMP offers a comprehensive set of business modules to effectively encourage collaboration and information sharing between your organization's multiple business subsidiaries and ultimately resulting in a more cohesive organization.

Unlike most other systems that utilize thick client architecture often requiring the adoption of specific operating systems and a multitude of software and workstations to work, EMP is built on thin client architecture and only requires one main database and works on almost any operating system and workstation.



With one main database catering to multiple subsidiaries of an organization, changes made within the system are instantly updated to all subsidiaries throughout the entire organization in real-time. This will ensure that minimal data discrepancy and duplication, therefore preserving your organization's data integrity.

Various Costs And Considerations In Choosing EMP Over Other Systems

Features	Other systems	EMP
Platform Independent	No. Extremely platform dependent and requires organization wide conformity in all end user work stations. i.e. all Windows, UNIX or Linux	Very platform independent as EMP can be used on any Internet ready work station, irrespective of operating system.
Implementation costs – Hardware & Software	Incur a great deal of hardware costs in purchasing or upgrading of workstations in order to meet the operational requirements of the system. Additional software is often required to run these systems.	Lower or non existent hardware and software costs as EMP functions on almost any operating platform. Just requires Internet connection and a web browser.
Flexibility	Each new workstation must meet required hardware specifications and be preinstalled with the systems software, usually by the vendor's technical staff, prior to usage.	EMP can be deployed almost anywhere, on almost any Internet ready work station with access to Internet connection by your own staff. Saving time and money.
Technical Support Requirement	Requires more physical technical support at each retail outlet or branch for each work station.	Merely requires ONE technician to maintain the central database.
Hidden Costs	Often saddled with costly upgrades or additional modules, expensive consultation and customization fees and other hidden costs.	EMP offers you many modules and features that are customizable to fit your organization at a very reasonable price as well as a pay as you use rental plan.

In short EMP offers a wide variety of invaluable business functions in an economical package, both in terms of EMP's pricing and IT infrastructure requirements.

KEY BENEFITS

Real-time Information Access and Update

EMP's thin client enables the remote and real-time access of information via the web so that the latest version of critical business information can be instantly disseminated and accessed from anywhere at anytime. This enables the enforcement of specific business logic such as inventory control and real-time update of inter-branch transactions.

For instance, stock codes created in one branch can now be recognized and applied to all other branches throughout the enterprise.

Support of Multiple Entities

The capability of EMP to support diverse and multiple profit and cost centers, as well as business entities also means that the application is able to effectively consolidate financial data at a higher group level. Regardless of the number of entities in the whole organization, EMP enables the complete authorized view of all subsidiaries with just one single login.

Productivity and Efficiency

By enabling the automatic update of information to all subsidiaries from a central database, EMP makes the entire organization more transparent and cohesive through a complete and authorized view of all other business entities. This minimizes redundancy, therefore, increasing productivity.

For businesses with multiple branches, customers seeking out-of-stock merchandise can instantly be informed of other locations with that item, adding tremendous benefits to improve customer service and increase sales.

Collaboration and Effective Communication

Allowing cross-subsidiary information sharing within the entire enterprise will inevitably nurture a collaborative environment. The immediate and real-time availability of the latest relevant information results in smarter and faster decision-making, boosts staff efficiency and effectiveness, and ultimately resulting in a more cohesive organization.

Besides that, information can be rapidly and effectively deployed to a dispersed group of employees, bringing about cost savings along with increased sales.

Business and Inventory Control

In order to maximize the bottom line, businesses need to properly track their inventory and sales to control the inventory levels and prevent fraudulent practices.

With EMP, organizations can easily detect fraud and minimize inventory loss by tracking the flow of products and inventory transactions from the point of placing and receiving orders to recording customer sales, as well as monitoring inventory levels of each item in stock in each subsidiary and across the company.

Lower Overall Operational Costs

Since EMP is capable of managing and updating data from a single server regardless of the number of subsidiaries or branches available, this ultimately results in a lower cost of ownership. A centralized database also enables the ability to easily isolate and diagnose problems compared to a decentralized thick client system.

Ultimately, maintaining an application from one central point not only enables remote customer support, it also reduces scheduled downtime and support time, while improving productivity and customer service.

Due to EMP's modular functions, other business applications or modules can be easily added in at different application layers, enabling vendor independence and reduced long-term investment costs.

Highly Scalable, Robust and Distributed

Because EMP is built upon a J2EE platform, it is scalable, reliable, and compatible with multiple platforms. This not only makes EMP extremely portable and modular, it also attributes to the application's easy integration into a variety of legacy systems.

Maximization of Your IT Investments

By offering a complete range of e-business modules below, EMP provides the right combination of functionalities so that businesses can leverage on their existing technology investments:

- Point of Sales
- Customer Relationship Management
- Inventory Management
- Warehouse Management
- Purchasing and Vendor Management
- Accounting and Finance Management
- Analytics and Reporting
- Employee and Payroll Management
- System Administration

KEY FEATURES

Point Of Sales (POS)

EMP's POS module allows businesses to maintain accuracy and control over all aspects of sales and inventory in the organization. The system also allows for other capabilities such as:

- automatic alerts of customers with poor credit history to ensure tighter credit control ;
- set multiple promotional packages-combination of items and prices so that the total sale can be automatically calculated simply by clicking on the selected package choice:
- automatic calculation and generation of reports of items subject to government service tax.

Customer Relationship Management (CRM)

Designed to help businesses organize and manage their customer relationships, the system enables businesses to connect more effectively with their customers by:

- providing sales force automation and customer support helpdesk to manage the entire lifecycle of your customer;
- assigning varying payment terms and credit limit by studying the history and trend of what your customers buy, when they buy, how much they spend, and much more.

Inventory Management

EMP help companies slash inventory costs by providing tighter control of stock levels. It allows the retrieval of real-time information of inventory at all branch locations with one single login - from the receipt and movement of stock, the sale, removal or other disposition, to the exact valuation and balance remaining in inventory at any time. EMP has the capabilities to;

- calculate gross profit and margin in real-time;
- generate detailed stock movement reports to track the flow of products at a specific branch for tighter inventory control;
- track the real-time and historical movements of a specific product between branches, in transit and sent for repairs;
- monitor changes in purchase price through stock purchase reports, to adjust sale prices accordingly;
- track historical inventory balance and details of products sold to customers and purchased from vendors by serial number to identify discrepancies.

Warehouse Management

It is important for businesses to have an efficiently managed warehouse to control costs as well as manage the smooth movement, replenishment and storage of merchandise - this will directly impact sales and fulfillment, and ultimately, customer satisfaction. EMP's warehouse management solution automates inventory-handling processes and allows for paperless inventory tracking, timely order fulfillment and accurate inventory control through key warehouse functionalities such as:

- support of up to four levels of stock keeping units (SKUs) for each batch of products received;
- receiving, stocking and replenishment; and
- tracking of origin, vessel of stock and government permit numbers - this proves to be especially useful for licensed bonded warehouses.

Purchasing & Vendor Management

EMP enables the automated flow of information between your organization and your vendors.

By streamlining processes and addressing common critical issues, EMP enabled businesses can deliver value and reduce inefficiencies across the entire value chain, resulting in reduced costs and increased margins through these tools;

- online purchase requisitions and automated routing for approval;
- immediate record of merchandise received into the system and automatic notification to accounts payable; and
- debit and credit notes to allow contras against multiple invoiced amounts with vendor rebates.

Analytics & Reporting

EMP allows businesses to access and analyze data across the enterprise while managing complex financial and operational reports - this is not only crucial in the decision-making process but can also help businesses stay a step ahead of competition. EMP offers tools such as:

- financial reports which apply accounting concepts automatically, streamline the financial reporting process, integrate with the general ledger and enable real-time access to integrated financial data;
- financial ratio and statistics to enable data mining, enhance business intelligence and improve decision-making;
- report and form wizard to easily create, update, and modify reports and forms to fit your specific organizational needs.

KEY FEATURES

Employee & Payroll Management

One of the most important assets that a business has is its people and their knowledge. As such, it is critical for companies to keep a thorough record of their employees' profiles from their background and skill sets to their evaluation and leave details. This is easily done when a company is small, but can get increasingly laborious as a company grows. As with employee management, the payroll process is often laden with paper and time-consuming processes causing delays and inefficiencies.

- flexible payroll structure for differing salary payouts, pay periods and tax deduction schemes
- automatic calculations of tax deductions
- easy payroll integration with commission, claims and finance
- online submission of employee claims with automated routing for approval and payout
- online leave application with automated routing for submission and approval

Accounting & Finance Management (AFM)

Having instant and real-time access to the latest financial information and reports is imperative when you need to make informed, on-the-fly strategic decisions. This is possible with EMP as it integrates financial information of all business subsidiaries with sales, receiving and other relevant functions, and delivers real-time financial data directly from those departments.

Deployed in single or multiple subsidiaries, EMP allows the easy retrieval of relevant information when you need it and the way you need it, while enabling efficient transaction processing and complex financial reporting capabilities.

General Ledger (AFM)

Being the central location of all financial information in your organization, it is essential for the general ledger to be accurate and up-to-date, yet dynamic enough to allow the creation of any general ledgers with no restrictions of GL codes in any formats with any character lengths - EMP can do just that, while offering the flexibility to define different account structures and fiscal periods for each subsidiaries.

From the general ledger, journal transactions can be accessed and from there, drilled down to the source documents so as to simplify the audit processes.

Because data is calculated in real-time, changes in the general ledger will immediately affect the Profit and Loss statements as well as the Balance Sheet, minimizing errors and ensuring accuracy.

Account Receivable (AFM)

EMP's Accounts Receivable module manages the entire collection process from invoice entries to the recording of payments.

As well as automatically computing taxes, discounts, and due dates, EMP also posts invoice amounts to the appropriate general ledger account based on the item sold.

Account Payable (AFM)

With EMP's Accounts Payable module, businesses can easily automate and simplify a wide range of vendor related tasks, saving time and administrative costs and make better billing and analysis decisions.

EMP also tracks issued post-dated cheques. Because relevant information such as due dates and money owed is readily accessible in real-time, future cash requirements can be accurately forecast to ensure a favorable cash flow position at all times.

Payment Vouchers (AFM)

EMP caters for the issuance of payment vouchers for cash payouts and receipt vouchers to account for revenues derived from non-core business operating functionalities such as rental and interest earned. One single payment voucher can be issued for multiple vendor invoices. Besides enabling the verification of cheques for added accuracy, payment vouchers also allow the automatic assignment of general ledger codes.

Cash Flow Management (AFM)

Managing cash is a vital activity for any organization, regardless of what business you do or how big your business is. EMP lets businesses monitor and forecast their cash flow at anytime. With the ability to gain instant access to their current cash balance and view the summary or detail of any given day's cash transactions, businesses can easily detect discrepancies and better manage their cash flow. EMP also enables businesses to manage multiple cash books and effectively reconcile their bank accounts.

Multiple Subsidiary Transactions (AFM)

EMP allows businesses to monitor, analyze, and report on multiple subsidiaries or functional divisions within an organization.

With one central database, businesses can automate and streamline processes, close books, and report results by subsidiary or as a consolidated company, resulting in reduced administrative work while enhancing the value and timeliness of information.

KEY FEATURES

Fixed Asset Management (AFM)

EMP offers businesses the flexibility and control to maintain their fixed assets accurately while automating arduous tasks such as calculating depreciation according to various standard methods or by user defined parameters.

The fixed assets management module is integrated with the general ledger, minimizing data entry errors and ensuring up-to-date information at all times.

Businesses can also maintain multiple sets of books and ensure accuracy of data by integrating with debit and credit accounts, as well as other accounting and financial data.

Bank Reconciliation (AFM)

EMP's Bank Reconciliation module helps businesses simplify and automate the reconciliation of bank statements with general ledger bank accounts in order to minimize discrepancies, save time and lower administrative costs.

Transactions made in the bank reconciliation are automatically updated in the general ledger so that you can get real-time information on which cheques have cleared and which items are outstanding.

In addition, EMP enables you to quickly identify and reconcile unrecorded transactions between books and banks, while allowing for better cash flow analysis

System Administration

EMP provides various robust system administration functions to enable businesses to:

- define and identify system users, currencies transacted, payment terms, bank accounts, tax structures and more;
- validate users to ensure that only authorized people have access to business data;
- track system usage by users via comprehensive audit trail;
- back up business data, make adjustments, and run automatic, predefined processes; and restore data, as and when required, with available maintenance and support tools.



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